

April 11, 2019

City Hall
1500 Warburton Ave
Santa Clara, CA 95050

Dear Mayor Gillmor:

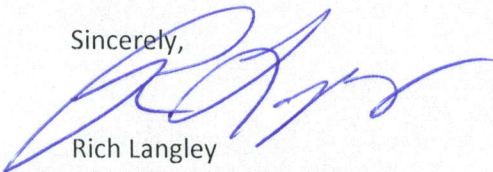
Silicon Valley Laser is a Santa Clara company that provides high quality laser and water jet cutting on a variety of platforms that meets the quality and cost needs of our customers. Like any small business, we are committed to our employees, to our employees, and to our community. I am writing to encourage you to support our employees, our customers, and the clean air in Santa Clara to encourage you to reject any resolution that would prevent combustion-free fuel cells from being installed in our city.

Bloom Energy is an important customer of mine. Their innovative technology generates electricity without emitting combustion-related pollutants, and their growth and success will lead to more growth for my company and my employees.

When I decided to invest in Santa Clara and grow here, I did so in part because of the business-friendly climate. I am therefore dismayed to hear that the city may be planning to rush through a resolution that would have so many negative consequences for Silicon Valley businesses. If Bloom is no longer able to install its fuel cells in Santa Clara, businesses in our city will lose their ability to choose the energy solutions they want to power their facilities. And if these companies can no longer install fuel cells, Bloom's business will suffer. This will have direct negative consequences to businesses like mine that are part of a broader ecosystem of the clean energy economy in Santa Clara and across the Silicon Valley.

I urge you to please reject any resolution that will hurt companies that want to install fuel cell systems in Santa Clara, that will hurt local small businesses that rely on the growth of the fuel cell industry, and that will hurt the residents of Santa Clara whose livelihood depends on the health and growth of the fuel cell industry.

Sincerely,



Rich Langley
Silicon Valley Laser, LLC
3375 Woodward Avenue
Santa Clara CA, 95054

Cc: Vice Mayor Mahan
Councilmember Hardy

Councilmember Watanabe

Councilmember Chahal

Councilmember O'Neill

Councilmember Davis

City Manager Deanna Santana

Assistant City Manager and Interim Chief Electric Utility Officer Manuel Pineda